

COMMERCIAL AIR SOURCE HEAT PUMPS REBATE APPLICATION

SECTION A. CUSTOMER INFORMATION (please print)

Step 1:

Account Name	Doing Business As (if different from Account Name)	Account Number
Installation Address	City	State Zip Code
Mailing Address (if different from Installation Address)	City	State Zip Code

Step 2:

☐ Please apply rebate to our account. **NOTE: We do not send rebate checks by mail. Rebates will be available for office pickup or hand delivered. Rebates \$500 and less will be issued as a bill credit to your account. If a box is not checked, rebates greater than \$500 will also be issued as a bill credit.**

☐ Please provide a rebate check.

Step 3:

How did you hear about CONSERVE & SAVE™? (pick one)

☐ Contractor/Retailer ☐ Radio/TV ☐ Social Media ☐ RPU Plugged In Newsletter ☐ RPU Employee ☐ RPU Website ☐ Other:

Step 4:

Type of Business: ☐ Church ☐ Government ☐ Grocery ☐ Health ☐ Industrial ☐ Lodging ☐ Multi-Family ☐ Office ☐ Restaurant ☐ Retail ☐ School ☐ Other:

SECTION B. CONTACT INFORMATION (please print) / CUSTOMER SIGNATURE

ATTENTION: ALL INVOICES OR RECEIPTS AND ALL SPECIFICATION SHEETS MUST BE INCLUDED WITH YOUR FULLY-COMPLETED AND SIGNED APPLICATION OR APPLICATION WILL BE RETURNED.

Contact Name (rebate check will be mailed to contact)	Daytime Phone Number (with area code)	Email

By typing my first and last names in the box below, I am signing this document and certify that all the information in the application (including any associated worksheets) is correct to the best of my knowledge. I have read and agree to the Terms and Conditions on the back of this application booklet. I understand that if any equipment in conjunction with this application is ordered, purchased, or installed before approval from Rochester Public Utilities (RPU) is received, the proposed project may not qualify for a rebate.

Customer's Signature	Date

☐ Check here if you DO NOT give us permission to use your business name in advertising our CONSERVE & SAVE™ programs.

SECTION C. CONTRACTOR / VENDOR INFORMATION (please print)

Company Name	Contact Name
Address	City State Zip
Daytime Phone Number (with area code)	Email

OFFICE USE ONLY

Date Received:

TOTAL REBATE AMOUNT:

Inspected (Date & Initials):

Pre:

Post:

Approval:

Date:

A/N:

\$

SECTION D. REBATE INFORMATION – AIR SOURCE HEAT PUMPS OR MINI-SPLIT ASHP ≤ 65,000 Btuh (5.4 Tons)

(NOTE: If your new heat pump is rated in SEER, then complete this page. Otherwise, see page 3.)

PROJECT TYPE: ☐ New Construction ☐ Retrofit If Retrofit, is existing equipment still operational? ☐ Yes ☐ No

EXISTING SYSTEM (if operational)		NEW SYSTEM										REBATE			
A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P
Heating Type	Cooling Type	Equipment Type	AHRI Reference Number ¹	System Cooling Capacity ² (Btuh)	System Heating Capacity ² (Btuh)	Rated Efficiencies	Outdoor Unit Model	Indoor Unit Model	Manufacturer	Annual Cooling Hours (Table 2)	Annual Heating Hours (Table 2)	Qty	Installation Date	Total Equipment Cost	Total Rebate (calculation below) (limited to 50% of equipment cost)
☐ Electric Heat ☐ Air Source Heat Pump ☐ Through-the-Wall HP ☐ Natural Gas/Other	☐ Split System AC ☐ Packaged AC Unit ☐ Air Source Heat Pump ☐ Through-the-Wall AC/HP ☐ Room AC	☐ ASHP ☐ Mini-Split ASHP				_____ SEER _____ EER _____ HSPF _____ COP at 5° F* if ≥10 HSPF ³									

*If AHRI certificate does not verify COP at 5° F, use NEEP's Cold Climate Air Source Heat Pump qualifying list to obtain those ratings. Go to ashp.neep.org and select "End User/Consumer".

REBATE IS LIMITED TO 50% OF NEW EQUIPMENT COST.

REBATE CALCULATION: See Table 1. (Total Rebate is limited to 50% of new equipment cost.)

Total Rebate⁴ = Base Rebate + [(Rated SEER - Minimum SEER) x Efficiency Bonus Rebate] =

TABLE 1: QUALIFYING EFFICIENCIES AND REBATE SCHEDULE

PROJECT TYPE	EXISTING HEATING FUEL/TYPE	ASHP SYSTEM COOLING CAPACITY	ASHP MINIMUM SEER	DUCTED ASHP	DUCTLESS ASHP	ASHP MINIMUM COP AT 5° F	BASE REBATE	EFFICIENCY BONUS REBATE ²
				MINIMUM HSPF				
New Construction -OR- No Previous Heating Equipment -OR- Replace Failed Heating Equipment	Any	< 20,000	16.0	9.2	8.7	NA	\$800	\$10
				9.5	9.5	1.75	\$1,000	\$10
		20,000–65,000	16.0	9.2	8.7	NA	\$1,600	\$10
				9.5	9.5	1.75	\$2,000	\$10
Replace -OR- Supplement Working Heating Equipment	Electric Heat	< 20,000	16.0	9.2	8.7	NA	\$900	\$10
				9.5	9.5	1.75	\$1,100	\$10
		20,000–65,000	16.0	9.2	8.7	NA	\$1,800	\$10
				9.5	9.5	1.75	\$2,200	\$10
	Air Source Heat Pump	< 20,000	16.0	9.2	8.7	NA	\$125	\$10
				9.5	9.5	1.75	\$250	\$10
		20,000–65,000	16.0	9.2	8.7	NA	\$250	\$10
				9.5	9.5	1.75	\$500	\$10
	Through-the-Wall Heat Pump	< 20,000	16.0	9.2	8.7	NA	\$200	\$10
				9.5	9.5	1.75	\$350	\$10
		20,000–65,000	16.0	9.2	8.7	NA	\$400	\$10
				9.5	9.5	1.75	\$700	\$10
	Natural Gas/ Other	< 20,000	16.0	9.2	9.2	NA	\$100	\$20
		20,000–65,000				NA	\$200	\$20

TABLE 2 – GUIDELINES FOR COOLING & HEATING HOURS

Business Type	Cooling Hours	Heating Hours
Convenience Store	986	1,546
Education – Community College/University	785	1,616
Education – Primary	408	1,961
Education – Secondary	563	2,098
Health/Medical – Clinic	865	1,830
Health/Medical – Hospital	1,298	2,054
Lodging	754	1,934
Manufacturing	589	1,144
Office – Low Rise	446	1,904
Office – Mid Rise	651	1,610
Office – High Rise	1,263	1,793
Other/Miscellaneous	729	1,533
Restaurant	652	1,760
Retail – Large Department Store	686	1,530
Retail – Strip Mall	574	1,444
Warehouse	409	1,393

SEER – Seasonal Energy Efficiency Rating; HSPF – Heating Seasonal Performance Factor; COP – Coefficient of Performance; Tons Cooling Capacity = Btuh Cooling Capacity / 12,000

¹ www.ahridirectory.org * If AHRI certificate does not verify COP at 5° F, use NEEP's Cold Climate Air Source Heat Pump qualifying list to obtain those ratings. Go to ashp.neep.org and select "End User/Consumer".

² For multi-head ductless systems, the capacity is the minimum of the total indoor unit capacity or the outdoor unit capacity.

³ ASHPs with an HSPF ≥ 9.0 (Ducted) or ≥ 10.0 (Ductless) must also meet the minimum COP requirement to be eligible for the corresponding Base Rebate. Otherwise, the Base Rebate for the 8.1 minimum HSPF unit will be offered.

⁴ Total Rebate is per ASHP system and is limited to 50% of equipment cost.

⁵ Efficiency Bonus Rebate provides an additional incentive for efficiencies above the Minimum SEER.

Qualifying air source heat pumps must have been rated in accordance with the most recent version of AHRI Standard 210/240 and have nameplate data stamped with the SEER and HSPF.

A copy of the manufacturer's applicable unit rating must accompany this application. The AHRI directory and standards are located at www.ahridirectory.org.

SECTION E. REBATE INFORMATION – AIR SOURCE HEAT PUMPS OR MINI-SPLIT ASHP ≤ 65,000 Btuh (5.4 Tons)

(NOTE: If your new heat pump is rated in SEER2, then complete this page. Otherwise, see page 2.)

PROJECT TYPE: ☐ New Construction ☐ Retrofit If Retrofit, is existing equipment still operational? ☐ Yes ☐ No

EXISTING SYSTEM (if operational)		NEW SYSTEM										REBATE			
A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P
Heating Type	Cooling Type	Equipment Type	AHRI Reference Number ¹	System Cooling Capacity ² (Btuh)	System Heating Capacity ² (Btuh)	Rated Efficiencies	Outdoor Unit Model	Indoor Unit Model	Manufacturer Name	Annual Cooling Hours (Table 4)	Annual Heating Hours (Table 4)	Qty	Installation Date	Total Equipment Cost	Total Rebate (calculation below) (limited to 50% of equipment cost)
☐ Electric Heat ☐ Air Source Heat Pump ☐ Through-the-Wall HP ☐ Natural Gas/Other	☐ Split System AC ☐ Packaged AC Unit ☐ Air Source Heat Pump ☐ Through-the-Wall AC/HP ☐ Room AC	☐ ASHP ☐ Mini-Split ASHP				_____ SEER2 _____ EER2 _____ HSPF2 _____ COP at 5° F* if ≥10 HSPF ³									

*If AHRI certificate does not verify COP at 5° F, use NEEP's Cold Climate Air Source Heat Pump qualifying list to obtain those ratings. Go to ashp.neep.org and select "End User/Consumer".

REBATE IS LIMITED TO 50% OF NEW EQUIPMENT COST.

REBATE CALCULATION: See Table 1. (Total Rebate is limited to 50% of new equipment cost.)

Total Rebate⁴ = Base Rebate + [(Rated SEER2 - Minimum SEER2) x Efficiency Bonus Rebate] =

TABLE 3: QUALIFYING EFFICIENCIES AND REBATE SCHEDULE

PROJECT TYPE	EXISTING HEATING FUEL/TYPE	ASHP SYSTEM COOLING CAPACITY	ASHP MINIMUM SEER2	DUCTED ASHP	DUCTLESS ASHP	ASHP MINIMUM COP AT 5° F	BASE REBATE	EFFICIENCY BONUS REBATE ²
				MINIMUM HSPF2				
New Construction -OR- No Previous Heating Equipment -OR- Replace Failed Heating Equipment	Any	< 20,000	15.2	7.8	7.8	NA	\$800	\$10
				8.1	8.5	1.75	\$1,000	\$10
		20,000–65,000	15.2	7.8	7.8	NA	\$1,600	\$10
				8.1	8.5	1.75	\$2,000	\$10
Replace -OR- Supplement Working Heating Equipment	Electric Heat	< 20,000	15.2	7.8	7.8	NA	\$900	\$10
				8.1	8.5	1.75	\$1,100	\$10
		20,000–65,000	15.2	7.8	7.8	NA	\$1,800	\$10
				8.1	8.5	1.75	\$2,200	\$10
	Air Source Heat Pump	< 20,000	15.2	7.8	7.8	NA	\$125	\$10
				8.1	8.5	1.75	\$250	\$10
		20,000–65,000	15.2	7.8	7.8	NA	\$250	\$10
				8.1	8.5	1.75	\$500	\$10
	Through-the-Wall Heat Pump	< 20,000	15.2	7.8	7.8	NA	\$200	\$10
				8.1	8.5	1.75	\$350	\$10
		20,000–65,000	15.2	7.8	7.8	NA	\$400	\$10
				8.1	8.5	1.75	\$700	\$10
	Natural Gas/ Other	< 20,000	15.2	7.8	7.8	NA	\$100	\$20
		20,000–65,000				NA	\$200	\$20

TABLE 4 – GUIDELINES FOR COOLING & HEATING HOURS

Business Type	Cooling Hours	Heating Hours
Convenience Store	986	1,546
Education – Community College/University	785	1,616
Education – Primary	408	1,961
Education – Secondary	563	2,098
Health/Medical – Clinic	865	1,830
Health/Medical – Hospital	1,298	2,054
Lodging	754	1,934
Manufacturing	589	1,144
Office – Low Rise	446	1,904
Office – Mid Rise	651	1,610
Office – High Rise	1,263	1,793
Other/Miscellaneous	729	1,533
Restaurant	652	1,760
Retail – Large Department Store	686	1,530
Retail – Strip Mall	574	1,444
Warehouse	409	1,393

SEER2 – Seasonal Energy Efficiency Rating; HSPF2 – Heating Seasonal Performance Factor; COP – Coefficient of Performance; Tons Cooling Capacity = Btuh Cooling Capacity / 12,000

¹ www.ahridirectory.org * If AHRI certificate does not verify COP at 5° F, use NEEP's Cold Climate Air Source Heat Pump qualifying list to obtain those ratings. Go to ashp.neep.org and select "End User/Consumer".

² For multi-head ductless systems, the capacity is the minimum of the total indoor unit capacity or the outdoor unit capacity.

³ ASHPs with an HSPF2 ≥ 7.7 (Ducted) or ≥ 8.5 (Ductless) must also meet the minimum COP requirement to be eligible for the corresponding Base Rebate. Otherwise, the Base Rebate for the 7.8 minimum HSPF2 unit will be offered.

⁴ Total Rebate is per ASHP system and is limited to 50% of equipment cost.

⁵ Efficiency Bonus Rebate provides an additional incentive for efficiencies above the 15.2 SEER2.

Qualifying air source heat pumps must have been rated in accordance with the most recent version of AHRI Standard 210/240 and have nameplate data stamped with the SEER2 and HSPF2.

A copy of the manufacturer's applicable unit rating must accompany this application. The AHRI directory and standards are located at www.ahridirectory.org.

SECTION F. REBATE INFORMATION – AIR SOURCE HEAT PUMPS OR MINI-SPLIT ASHP ≥ 65,000 Btuh (5.4 Tons)

PROJECT TYPE: ☐ New Construction ☐ Retrofit If Retrofit, is existing equipment still operational? ☐ Yes ☐ No

EXISTING SYSTEM (if operational)			NEW SYSTEM												REBATE					
A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T	U
Nominal Cooling Capacity (Tons)	Rated EER or SEER (enter value then check EER or SEER)	Qty.	Unit Code (Table 5)	Manufacturer Name	Model Number	Nominal Cooling Capacity (Tons)	Minimum SEER or IEER (Table 5)	Rated SEER or IEER	Rated EER	Rated COP or HSPF (enter value then check COP or HSPF)	Qty.	Annual Cooling Hours (Table 6)	Annual Heating Hours (Table 6)	Equipment Cost	Base Rebate \$/Ton (Table 5)	Total Base Rebate (G x L x P)	Eligible Efficiency Bonus (I – H)	Efficiency Bonus Rebate ¹ \$/Ton (Table 5)	Total Efficiency Bonus Rebate (R x S) x (G x L) x 10	Total Rebate (Q + T)
1.	☐ EER ☐ SEER									☐ COP ☐ HSPF					\$50			\$5		
2.	☐ EER ☐ SEER									☐ COP ☐ HSPF					\$50			\$5		
3.	☐ EER ☐ SEER									☐ COP ☐ HSPF					\$50			\$5		

REBATE IS LIMITED TO 50% OF NEW EQUIPMENT COST.

TOTAL REBATE:

TABLE 5 – UNIT CODES, QUALIFYING EFFICIENCIES, AND REBATE SCHEDULE

Unit Code	Qualifying Equipment	Minimum Efficiencies	Base Rebate (\$/Ton)	Efficiency Bonus Rebate ¹ (\$/Ton)
ASHP1–25	Air Source Heat Pump 65,001–134,999 Btuh	13.9 IEER & 11.6 EER	\$50	\$5
ASHP2–25	Air Source Heat Pump 135,000–239,999 Btuh	13.0 IEER & 10.7 EER	\$50	\$5
ASHP3–25	Air Source Heat Pump ≥ 240,000 Btuh	11.8 IEER & 9.3 EER	\$50	\$5

¹ Efficiency Bonus Rebate provides an additional incentive for each 0.10 SEER or IEER above the Minimum Efficiency.

SEER – Seasonal Energy Efficiency Rating

IEER – Integrated Energy Efficiency Rating

EER – Energy Efficiency Rating

COP – Coefficient of Performance

HSPF – Heating Seasonal Performance Factor

Tons Cooling Capacity = Btuh Cooling Capacity / 12,000

Qualifying Air Source Heat Pumps must have been rated in accordance with the most recent version of AHRI Standard 210/240 if less than 65,000 Btuh and AHRI 340/360 if 65,000 Btuh or greater, and have nameplate data stamped with the SEER/IEER/EER.

If equipment is larger than the AHRI Standard certification process, it must be listed as a standard combination in manufacturer's literature.

A copy of the manufacturer's applicable unit rating must accompany this application. The AHRI directory and standards are located at www.ahridirectory.org.

TABLE 6 – GUIDELINES FOR COOLING & HEATING HOURS

Business Type	Cooling Hours	Heating Hours
Convenience Store	986	1,546
Education – Community College/University	785	1,616
Education – Primary	408	1,961
Education – Secondary	563	2,098
Health/Medical – Clinic	865	1,830
Health/Medical – Hospital	1,298	2,054
Lodging	754	1,934
Manufacturing	589	1,144
Office – Low Rise	446	1,904
Office – Mid Rise	651	1,610
Office – High Rise	1,263	1,793
Other/Miscellaneous	729	1,533
Restaurant	652	1,760
Retail – Large Department Store	686	1,530
Retail – Strip Mall	574	1,444
Warehouse	409	1,393

SECTION G. TERMS AND CONDITIONS

1. ELIGIBILITY

Rebates are available to non-residential customers of Rochester Public Utilities (RPU). All products must be in use in facilities in RPU's service territory.

2. APPLICATION

Program is offered January 1 through December 31 of the respective calendar year. **Due to limited funding, this rebate offer can be changed or withdrawn at any time without notice and is available on a first-come, first-served basis.** All projects must be pre-approved by RPU to qualify for a rebate. The entire rebate application must be read and filled out completely or the application will be returned.

3. INSPECTION AND VERIFICATION

RPU reserves the right to inspect the customer's facility through on-site visits before and after new equipment installation or inventory to verify rebate eligibility. RPU reminds you to follow all local permitting and building code ordinances.

4. INSTALLATION AND REBATE AMOUNTS

Qualifying energy-efficient equipment installed and operational within six (6) months of the date of purchase are eligible for rebate. Additional time may be granted subject to RPU's pre-approval. In no case will the rebate paid by RPU exceed the purchase price of the equipment. The maximum rebate amount is \$100,000 per customer location per technology per year.

5. INVOICE AND PAYMENT

Following inspection and verification (see #3) and completed installation, the customer must notify RPU and submit original invoices specifying the model number, quantity and price of all materials purchased, the date ordered, installation costs, and applicable taxes. After satisfactory review of the application and invoices, a rebate check or bill credit will be issued to the customer. Vendors or contractors are not eligible to receive their customer's rebate. Please allow 6-10 weeks from the date of application submission for delivery of rebate check or bill credit. RPU reserves the right to apply the rebate to past due accounts.

6. EQUIPMENT ELIGIBILITY REQUIREMENTS

Equipment must be new. Eligible high-efficiency heat pumps must meet or exceed RPU's minimum efficiency requirements as identified in Tables 1, 3, and 5 according to its qualifying equipment description/category.

Qualifying Air Source Heat Pumps must have been rated in accordance with the most recent version of AHRI Standard 210/240 if less than 65,000 Btuh and AHRI 340/360 if 65,000 Btuh or greater, and have nameplate data stamped with the SEER/IEER/EER or SEER2/IEER2/EER2. If equipment is larger than the AHRI Standard certification process, it must be listed as a standard combination in manufacturer's literature. A copy of the manufacturer's applicable unit rating must accompany this application. The AHRI directory and standards are located at www.ahridirectory.org. Eligible air source heat pumps must replace cooling equipment of lesser efficiencies and of equivalent or greater capacity (Tons or BTU's/hr) to qualify for a rebate.

Mini-Split A/C Units: Qualifying AC units must have been rated in accordance with the most recent version of AHRI Standard 210/240 and have nameplate data stamped with the SEER. A copy of the manufacturer's applicable unit rating must accompany this application. The AHRI directory and standards are located at www.ahridirectory.org.

7. TAX INFORMATION

RPU will not be responsible for any tax liability imposed as a result of the rebate payment(s). Customers are advised to consult their tax advisors for details.

8. DISCLAIMER

RPU does not guarantee that the implementation of energy-efficient measures or use of the equipment purchased or installed pursuant to this program will result in energy or cost savings. RPU makes no warranties, expressed or implied, with respect to any equipment purchased or installed including, but not limited to, any warrant of merchantability or fitness for purpose. In no event shall RPU be liable for any incidental or consequential damages. Customers are solely responsible for the proper disposal of existing equipment. Consult the Minnesota Pollution Control Agency (MPCA) office for details at 800-657-3864.

9. ENDORSEMENT

RPU does not endorse any particular vendor, manufacturer, product, or system in promoting this rebate program. Listing a vendor or product does not constitute an endorsement, nor does it imply that unlisted vendors or products are deficient or defective in any way.

10. PRIVACY

Information contained in this rebate application may be shared with the Minnesota Department of Commerce and our co-op partners and also may be used in our advertising efforts with your permission as granted in Section B of this rebate application.

11. APPLICATION SUBMISSION

Submit completed forms and required documentation to RPU.

Send by Mail: Rochester Public Utilities
Attn: Rebate Processing
4000 East River Rd NE
Rochester, MN 55906-2813

Send by Email: rebates@rpu.org

Questions: 507-280-1537

Website: www.rpu.org