REQUEST FOR PROPOSALS

Behavioral Health Treatment & Services

October 28, 2026

Skagit County Public Health

skagitcountywa.gov

Meeting Agenda

- Key Components
- Submission Requirements
- Evaluation and Review
- Timeline
- Questions
- Next Steps

Key Components

Process & Funding

1. Change in Allocations Process
2. Funding Source
    a. Millage & Alcohol Tax - $189,187
    b. Alcohol Tax can only be contracted to a licensed behavioral health agency to provide substance use disorder services

Applicant Eligibility

- Licensed behavioral health agency, community- or neighborhood-based organization, federally recognized Indian tribe in the state of Washington, or regional or statewide nonprofit organization that operates in Skagit County
- Must be able to comply with all applicable local, state, and federal laws
- Must have qualified management and staffing, including required licensing and insurance, as well as sound financial systems and sufficient capacity to operate programs on a reimbursement basis
- Must have the experience, knowledge, and capacity to operate the proposed project or program and be able to comply with all contract requirements of Skagit County

Funding Priorities

1. **Priority Populations**
    a. Indivduals who are chronically homeless and have a behavioral health condition
    b. Families with children with at least one family member who has behavioral health needs
    c. Other vulnerable populations (DV survivors, veterals, youth, elderly adults) who have behavioral health needs
2. **Opportunities for Other Funding**
    a. Pursue other funding sources
    b. County funding should not supplant other funding
3. **Cost Effectiveness**
    a. Cost per person is reasonable for the service provided
4. **System-Level Priorities**
    a. Coordination with other organizations serving the same or similar populations
    b. Geographic reach

Submission Requirements

Submit the Following:

Submit a separate proposal for each request:

1. Application & Project Information and Project Proposal
2. Project Budget
3. Data backing up expected outcomes, if available
4. Existing policies and procedures
    a. Should address equity and inclusion, language access, eligibility criteria, intake and screening, termination from the program, and filing a grievance/complaint
5. Most recent financial audit
6. Most recent Federal Single Audit, if applicable (for applicants that receive $1 million or more of federal funds in a single fiscal year)

Applicants may be asked to provide additional information

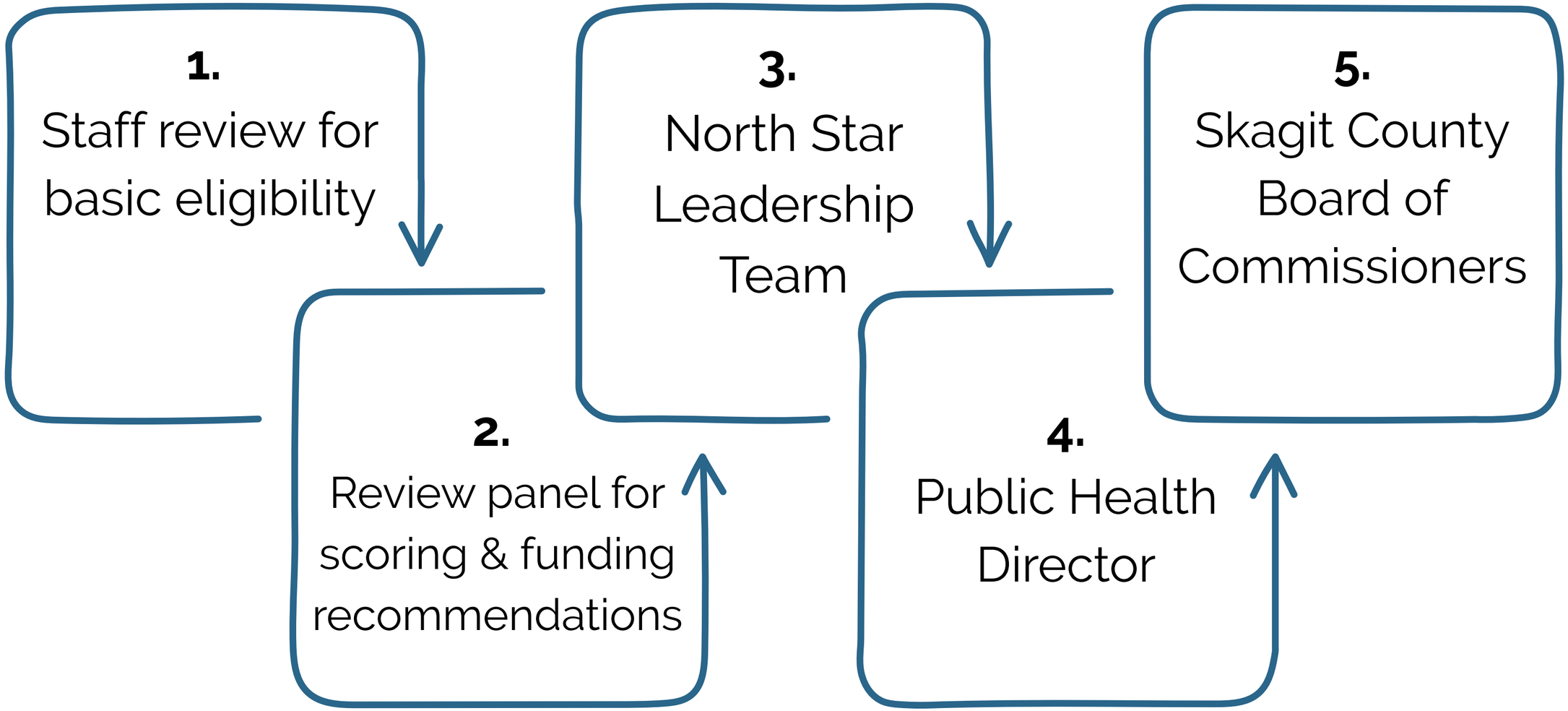
Evaluation and Review Process

Evaluation Criteria

Applicants will be evaluated based on:

- Demonstrated organizational capacity
  - Past performance, considering numbers served, cost-effectiveness of services, and successful outcomes
  - Professional expertise and track record of executive leadership and key program managers
  - Record of compliance with local, state, and federal rules associated with public funding
- Credibility and appropriateness of proposed budget, approach, partnerships, and outcomes
- Efforts to pursue and leverage other funding sources
- Demonstrated willingness and ability to coordinate services with other relevant organizations essential to the health and well-being of individuals served

Review Process



Timeline

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RFP Release	Tuesday, Oct. 20, 2026
Proposals Due	Thursday, Nov. 12, 2026 4:30pm
Tentative Awards Announcement	Mid-December 2026
Contracts Begin	Friday, Jan. 1, 2027

Questions

Next Steps

Next Steps

1. Email questions to christibw@skagitcountywa.gov
    a. Subject line: Behavioral Health RFP Question
2. I will post answers on the Skagit County website at a minimum of weekly
3. Proposals due no later than 4:30 pm Thursday, November 12
    a. No late proposals will be accepted

Thank You!

Email questions and proposals to:

christibw@skagitcountywa.gov